



Equipment & Maintenance Department

August 6, 2024

Attachment B 1

Financial Proposal Form (Price Breakdown)

Tender for the supply of Wheel Loaders type 1 (Technical Specifications Attachment A Section A1 & Section B1) and type 2 (Technical Specifications Attachment A Section A2 & section B2)

**Tender No. 3187/TZ/24**

**Financial Proposal Form for purchase during the first two years as of the date signing of the agreement**

Wheel loader Type 1 ("W.L" Type 1)

Wheel loader with a gross Power of at least 195 KW (261 hp), with a static tipping load Straight of at least 13,250 Kg, with an operating weight of at least 19,500 Kg and not more than 20,700 kg

Wheel loader Type 2 ("W.L" Type 2)

Wheel loaders type 2 with a net power at least 220 KW (~295 hp), with a static tipping load straight of at least 16,500 Kg, with an operating weight of at least 22,500 Kg & not more than 25,000 Kg.

Proposer's Name: \_\_\_\_\_

Currency: **Euro\***

1. We, the undersigned, hereby offer our Financial Proposal for the supply and delivery of W.Ls as and subject to the Proposal Documents, as follows:

1.1. W.Ls:

No.	Subject	Price (€)
1.	Four (4) W.L type 1 in accordance with the Technical Specifications (Attachment A1 & Section B2) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement.**	
2.	Four (4) W.L type 2 in accordance with the Technical Specifications (Attachment A2 & Section A2) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement.**	

\* In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

\*\* The quote for **4 W.Ls** type 1 & **4 W.Ls** type 2 Shall include training in accordance with Attachment A, Section C, paragraph 3.1.

1.2 Optional auxiliary features and equipment in accordance with Attachment A, Sections B1 & Attachment A Section B2 (which are included in the Technical Specifications as an option) delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€) Per unit
1	<b><i>Technical specification for wheel loader type 1</i></b>	
1.1	Engine inside (maintenance) software & accessories (Attachment A Section A1 para. 6.1 & Attachment A Section B1 para. 5.12)	
1.2	Radiator, corrosion-protected (Attachment A Section B1 para. 5.13.6)	
1.3	Fire suppression system (Attachment A Section A1 para. 6.7 & Attachment A Section B1 para. 5.19)	
1.4	Transmission software for maintenance, adjustments, and calibration work in accordance with the Technical Specifications - Attachment A Section A1 para. 7.3 & Attachment A Section B1 para. 6.1.10).	
1.5	Automatic front axle differential locks (Attachment A Section B1 para. 8.1.6)	
1.6	Automatic rear axle differential lock (Attachment A Section B1 para. 8.2.6)	
1.7	Radial tires 23.5R-25, L5 (Attachment A Section B1 para. 10.2)	
1.8	Working lights on cab – Front 4 LED lamps	
1.9	Working lights on cab – Rear 4 LED lamps	
1.10	Armrest operator seat - left only	
1.11	Sunscreen rear window	
1.12	Fire extinguisher in the cab (Attachment A Section A1 para. 11.11.3)	
1.13	Weighing system (Attachment A Section A1 para. 13 & Attachment A Section B1 para. 16)	
1.14	<b>BUCKET 2 - General purpose bucket heavy duty with Q.C &amp; Teeth and Segments for loose material densities: 1,000</b>	

	Kg/m <sup>3</sup> - <b>1,700</b> Kg/m <sup>3</sup> (Attachment A Section A1 para. 15.2 & Attachment A Section B1 para. 17.2)	
1.15	Bucket for light material (Material densities up to - 1,000 kg/m <sup>3</sup> ) - Attachment A Section A1 para. 15.3 & Attachment A Section B1 para. 2.8 & 17.3)	
1.16	Original central automatic Lubrication progressive system (Attachment A Section A1 para. 17 & Attachment A Section B1 para. 18.5)	
2	<b><i>Technical specification for wheel loader type 2</i></b>	
2.1	<u>Long boom</u> (Attachment A Section A2 para. 2.2 & Attachment A Section B2 para. 2.3)	
2.2	Engine inside (maintenance) software & accessories (Attachment A Section A2 para. 6.1 & Attachment A Section B2 para. 5.12)	
2.3	Radiator, corrosion-protected (Attachment A Section B2 para. 5.13.6)	
2.4	Fire suppression system (Attachment A Section A2 para. 6.7 & Attachment A Section B2 para. 5.19)	
2.5	Transmission software for maintenance, adjustments, and calibration work in accordance with the Technical Specifications (Attachment A Section A2 para. 7.3 & Attachment A Section B2 para. 6.1.10).	
2.6	Automatic front axle differential locks (Attachment A Section B2 para. 8.1.6)	
2.7	Automatic rear axle differential lock (Attachment A Section B2 para. 8.2.6)	
2.8	Radial tires 23.5R-25, L5 (Attachment A Section B2 para. 10.2)	
2.9	Working lights on cab – Front 4 LED lamps (Attachment A Section A2 para. 10.11.1)	
2.10	Working lights on cab – Rear 4 LED lamps (Attachment A Section A2 para. 10.11.1)	
2.11	Armrest operator seat - left only (Attachment A Section A2 para. 11.12.1)	
2.12	Sunscreen rear window (Attachment A Section A2 para. 11.12.2)	
2.13	Fire extinguisher in the cab (Attachment A Section A2 para. 11.12.3)	
2.14	Original central automatic Lubrication progressive system (Attachment A Section A2 para. 17 & Attachment A Section B2 para. 18.5)	
2.15	<b>BUCKET 2</b> - General purpose bucket heavy duty with Q.C & <b>Teeth and Segments</b> for loose material densities: <b>1,000</b> Kg/m <sup>3</sup> - <b>1,700</b> Kg/m <sup>3</sup> (Attachment A Section A2 para. 15.2 & Attachment A Section B2 para. 17.2)	

2.16	Bucket 3 - long boom – option (Attachment A Section A2 para. 15.3 & Attachment A Section B2 para. 17.3)	
2.17	Bucket 4 - long boom- option (Attachment A Section A2 para. 15.4 & Attachment A Section B2 para. 17.4)	
2.18	Bucket 5 - standard boom- option (Attachment A Section A2 para. 15.5 & Attachment A Section B2 para. 17.5)	

1.3 Optional auxiliary features and equipment (which are not included in the Technical Specifications) delivered in accordance with the terms of the Agreement:

No.	Subject	Price )

1.4 Optional Training:

1.4.1 Mechanical technician's training at Supplier's site, as per section 3.1, Section C, Attachment A and Section 15.2(i) to the Agreement:

\_\_\_\_\_ €.

1.4.2 Electricians' training at Supplier's site, as per section 3.1, Section C, Attachment A and Section 15.2(ii) to the Agreement:

\_\_\_\_\_ €.

1.4.3 Advanced Training at APC's site, as per section 3.3, Section C, Attachment A and Section 15.3 to the Agreement: \_\_\_\_\_ €.

2 Euro 1 Form/U.S. certificate of origin: yes / no

3 Schedule of Delivery of the W.Ls type 1 & type 2 (in weeks) as of acceptance of the purchase order, subject to Section 4 to the Agreement: \_\_\_\_\_ weeks (upon which the W.L shall be ready for transportation at Supplier's facilities

in \_\_\_\_\_), plus a period of up to **4 weeks** for the Delivery of the W.L to the APC's premises, Ashdod Israel.

- 4 The Financial Proposal may be rejected if not all breakdown prices will be provided as required (except for Sections 1.2 and 1.3 above).

Date: \_\_\_\_\_

Signature & Stamp: \_\_\_\_\_

Attachment B 2

Financial Proposal Form (Price Breakdown)

Tender for the supply of Wheel Loaders type 1 (Technical Specifications Attachment A Section A1 & Section B1) and type 2 (Technical Specifications Attachment A Section A2 & section B2)

**Tender No. 3187/TZ/24**

**Financial Proposal Form for purchase after two years as from the date of signing of the agreement**

Wheel loader Type 1 ("W.L" Type 1)

Wheel loader with a gross Power of at least 195 KW (261 hp), with a static tipping load Straight of at least 13,250 Kg, with an operating weight of at least 19,500 Kg and not more than 20,700 kg

Wheel loader Type 2 ("W.L" Type 2)

Wheel loaders type 2 with a net power at least 220 KW (~295 hp), with a static tipping load straight of at least 16,500 Kg, with an operating weight of at least 22,500 Kg & not more than 25,000 Kg.

Proposer's Name: \_\_\_\_\_

Currency: **Euro\***

2. We, the undersigned, hereby offer our Financial Proposal for the supply and delivery of W.Ls as and subject to the Proposal Documents, as follows:

2.1. W.Ls:

No.	Subject	Price (€)
1.	Four (4) W.L type 1 in accordance with the Technical Specifications (Attachment A1 & Section B2) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement.**	
2.	Four (4) W.L type 2 in accordance with the Technical Specifications (Attachment A2 & Section A2) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement.**	

\* In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

\*\* The quote for **4 W.Ls** type 1 & **4 W.Ls** type 2 Shall include training in accordance with Attachment A, Section C, paragraph 3.1.

4.2 Optional auxiliary features and equipment in accordance with Attachment A, Sections B1 & Attachment A Section B2 (which are included in the Technical Specifications as an option) delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€) Per unit
1	<b><i>Technical specification for wheel loader type 1</i></b>	
1.1	Engine inside (maintenance) software & accessories (Attachment A Section A1 para. 6.1 & Attachment A Section B1 para. 5.12)	
1.2	Radiator, corrosion-protected (Attachment A Section B1 para. 5.13.6)	
1.3	Fire suppression system (Attachment A Section A1 para. 6.7 & Attachment A Section B1 para. 5.19)	
1.4	Transmission software for maintenance, adjustments, and calibration work in accordance with the Technical Specifications - Attachment A Section A1 para. 7.3 & Attachment A Section B1 para. 6.1.10).	
1.5	Automatic front axle differential locks (Attachment A Section B1 para. 8.1.6)	
1.6	Automatic rear axle differential lock (Attachment A Section B1 para. 8.2.6)	
1.7	Radial tires 23.5R-25, L5 (Attachment A Section B1 para. 10.2)	
1.8	Working lights on cab – Front 4 LED lamps	
1.9	Working lights on cab – Rear 4 LED lamps	
1.10	Armrest operator seat - left only	
1.11	Sunscreen rear window	
1.12	Fire extinguisher in the cab (Attachment A Section A1 para. 11.11.3)	
1.13	Weighing system (Attachment A Section A1 para. 13 & Attachment A Section B1 para. 16)	
1.14	<b>BUCKET 2</b> - General purpose bucket heavy duty with Q.C & <b>Teeth and Segments</b> for loose material densities: <b>1,000 Kg/m<sup>3</sup> - 1,700 Kg/m<sup>3</sup></b> (Attachment A Section A1 para. 15.2 & Attachment A Section B1 para. 17.2)	

1.15	Bucket for light material (Material densities up to - 1,000 kg/m <sup>3</sup> ) - Attachment A Section A1 para. 15.3 & Attachment A Section B1 para. 2.8 & 17.3)	
1.16	Original central automatic Lubrication progressive system (Attachment A Section A1 para. 17 & Attachment A Section B1 para. 18.5)	
2	<b><i>Technical specification for wheel loader type 2</i></b>	
2.1	<u>Long boom</u> (Attachment A Section A2 para. 2.2 & Attachment A Section B2 para. 2.3)	
2.2	Engine inside (maintenance) software & accessories (Attachment A Section A2 para. 6.1 & Attachment A Section B2 para. 5.12)	
2.3	Radiator, corrosion-protected (Attachment A Section B2 para. 5.13.6)	
2.4	Fire suppression system (Attachment A Section A2 para. 6.7 & Attachment A Section B2 para. 5.19)	
2.5	Transmission software for maintenance, adjustments, and calibration work in accordance with the Technical Specifications (Attachment A Section A2 para. 7.3 & Attachment A Section B2 para. 6.1.10).	
2.6	Automatic front axle differential locks (Attachment A Section B2 para. 8.1.6)	
2.7	Automatic rear axle differential lock (Attachment A Section B2 para. 8.2.6)	
2.8	Radial tires 23.5R-25, L5 (Attachment A Section B2 para. 10.2)	
2.9	Working lights on cab – Front 4 LED lamps (Attachment A Section A2 para. 10.11.1)	
2.10	Working lights on cab – Rear 4 LED lamps (Attachment A Section A2 para. 10.11.1)	
2.11	Armrest operator seat - left only (Attachment A Section A2 para. 11.12.1)	
2.12	Sunscreen rear window (Attachment A Section A2 para. 11.12.2)	
2.13	Fire extinguisher in the cab (Attachment A Section A2 para. 11.12.3)	
2.14	Original central automatic Lubrication progressive system (Attachment A Section A2 para. 17 & Attachment A Section B2 para. 18.5)	
2.15	<b>BUCKET 2</b> - General purpose bucket heavy duty with Q.C & <b>Teeth and Segments</b> for loose material densities: <b>1,000 Kg/m<sup>3</sup> - 1,700 Kg/m<sup>3</sup></b> (Attachment A Section A2 para. 15.2 & Attachment A Section B2 para. 17.2)	
2.16	Bucket 3 - long boom – option (Attachment A Section A2 para. 15.3 & Attachment A Section B2 para. 17.3)	



2.17	Bucket 4 - long boom- option (Attachment A Section A2 para. 15.4 & Attachment A Section B2 para. 17.4)	
2.18	Bucket 5 - standard boom- option (Attachment A Section A2 para. 15.5 & Attachment A Section B2 para. 17.5)	

4.3 Optional auxiliary features and equipment (which are not included in the Technical Specifications) delivered in accordance with the terms of the Agreement:

No.	Subject	Price )

4.4 Optional Training:

4.4.1 Mechanical technician's training at Supplier's site, as per section **3.1**, Section C, Attachment A and Section **15.2(i)** to the Agreement:

\_\_\_\_\_ €.

4.4.2 Electricians' training at Supplier's site, as per section **3.1**, Section C, Attachment A and Section **15.2(ii)** to the Agreement:

\_\_\_\_\_ €.

4.4.3 Advanced Training at APC's site, as per section **3.3**, Section C, Attachment A and Section **15.3** to the Agreement: \_\_\_\_\_ €.

5 Euro 1 Form/U.S. certificate of origin: yes / no

6 Schedule of Delivery of the W.Ls type 1 & type 2 (in weeks) as of acceptance of the purchase order, subject to Section **4** to the Agreement: \_\_\_\_\_ weeks (upon which the W.L shall be ready for transportation at Supplier's facilities in \_\_\_\_\_), plus a period of up to **4 weeks** for the Delivery of the W.L to the APC's premises, Ashdod Israel.



7 The Financial Proposal may be rejected if not all breakdown prices will be provided as required (except for Sections 1.2 and 1.3 above).

Date: \_\_\_\_\_

Signature & Stamp: \_\_\_\_\_