

**Equipment Department**

**Tender for the supply of Wheel Loaders ("WL") - (the "Tender")**  
**Tender No. 3187/TZ/24**

1. Pursuant to the Government Procurement Agreement (GPA), the Mandatory Tenders Law, 1992 and the Mandatory Tenders Regulations, Ashdod Port Company Ltd. ("APC") hereby invites proposals ("Proposals") from **manufacturers** or from authorized representative of **manufacturer** (the "**Proposer(s)**") for the supply of:

**Eight (8) Wheel Loaders of which four (4) of type 1 and four (4) of type 2 in accordance with the Technical Specifications (each, an "W.L" and collectively, "W.Ls"), plus four(4) buckets, training, warranty and services.**

APC may recognize Proposals submitted by non-manufacturers, affiliated to the manufacturer of the equipment subject to the provisions included in section 3 herein below and in accordance with section 1.2 to the IFP.

APC shall have the **option**, at its sole discretion, for a period of five (5) years from the date of APC's execution of the agreement with the selected Proposer, to purchase up to additional **eight (8)** WLs at the same terms of the eight (8) WLs previously purchased.

2. Notwithstanding the above, the price of the WLs underlying the option purchased by APC as of the second year of the agreement may be increased by up to two (2) percent, per each year, all subject to negotiations conducted with APC.
3. Pre-requisites  
Proposers who maintain all conditions as follows will be entitled to participate in this Tender:
  - 3.1. Proposer is authorized by the manufacturer of the proposed W.Ls to import the proposed W.Ls in Israel, **or**, authorized by the manufacturer of the proposed W.Ls to distribute the proposed W.Ls in Israel, **or** is the manufacturer of the proposed W.Ls ; and
  - 3.2. Proposer has Manufactured and supplied of :
    - 3.2.1. For proposer type 1 W.Ls - at least **sixteen (16)** WLs with at least 125 KW (~160 hp) up to 260 KW (~348 hp) engines & at least 16,000 kg up to 28,500 kg operating weight\*<sup>1</sup> to users/consumers in Israel, during the last three (3) years (2021-2023);

3.2.2. For proposer type 2 W.Ls - at least **sixteen (16)** WLs with at least 185 KW (~248 hp) up to 260 KW (~348 hp) engines & at least 19,000 kg up to 28,500 kg operating weight\*<sup>1</sup> to users/consumers in Israel, during the last three (3) years (2021-2023);

(\*<sup>1</sup>Operating weight - Wheel loader weight includes all fluids, Full fuel tank and operator (80 kg)); **and**

- 3.3. Manufacturer Certified according to **ISO 9001:2015** quality standards or corresponding quality standards approved by APC; **and**
- 3.4. Compliance with all mandatory items specified in Attachment A, Section B;

Regarding compliance with preconditions of section 3.1-3.2, APC may recognize, at the APC Tender Committee's sole discretion, such conditions as fulfilled by Affiliated Companies of the Proposer and/or by companies that have been sold to and/or merged into the Proposer, insofar as this took place before issue of this Tender, as being fulfilled by the Proposer itself. "Affiliated Company" means a company wholly owned by the Proposer, or the Proposer's parent company. Tender Committee at its sole discretion and subject to any conditions which the APC Tender Committee shall decide to apply.

4. Proposals should be submitted not later than **July 8, 2024** at 14:00 IL Time. Proposals should be submitted to the Tender Box, at the chamber of the head of Equipment Procurement Department, Engineering and Logistic Building, 1<sup>st</sup> floor, Port of Ashdod.
5. APC is not obligated to accept the most inexpensive proposal or any other proposal. APC reserves the right to reject any or all Proposals and to re-advertise or to cancel the invitation for Proposals process.
6. APC shall be entitled to test and trial the first FLT delivered to it by the selected Proposer for a period of up to three (3) months.
7. APC reserves the right to negotiate with selected Proposers.
8. APC reserves the right to purchase the WLs from one or more Proposers.
9. **Review of tender documents**  
Proposers who wish to participate in the tender will be able to review and receive the tender documents in the web site: [WWW.ashdodport.co.il](http://WWW.ashdodport.co.il) ("APC web site")
10. Each clarification and / or an amendment and / or an update published in respect to the Tender shall be attached as an inseparable part of the Tender documents.

**It is emphasized that, each proposer is obligated to follow any amendment and / or the clarification and / or an update published by APC with respect to the Tender, at APC web site.**

**In addition, proposer who wishes to receive, directly, any amendment and / or clarification and / or an update as aforesaid, shall send an email: [liato@ashdodport.co.il](mailto:liato@ashdodport.co.il)**