



Equipment & Maintenance Department

Attachment B1

Financial Proposal Form (Price Breakdown)

Tender for the supply of Empty Container Handling-Fork Lift Truck (FLT-ECH)

Tender No. 3204/TZ/24

Financial Proposal Form for purchase during the first two years as of the date signing of the agreement

Proposer's Name: _____

Currency: **Euro***

1. We, the undersigned, hereby offer our Financial Proposal for the supply and delivery of ECH-FLTs as and subject to the Proposal Documents, as follows:

1.1. FLT-ECH

No.	Subject	Price (€)
1	One (1) FLT-ECH in accordance with the Technical Specifications (Attachment A) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement. **	

* In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

** The quote for **FLT-ECHs** shall include training in accordance with Attachment A, Section C, paragraph 3.

1.2. Optional auxiliary features and equipment in accordance with Attachment A, Sections A & Sections B (which are included in the Technical Specifications as an option) delivered in accordance with the terms of the Agreement

No.	Subject	Price (€)
1	Automatic side-lift Telescopic spreader, 11-ton capacity and vertical automatic twist locks for single ISO empty containers - option 1 Attachment A Sections A para 2.2, 7.2 and Sections B para 7.2	
	1.1 Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections B para 7.2.13	
2	Automatic side lift Telescopic spreader, 11-ton capacity for <u>two 20' or two 40'</u> and <u>one 20' or 40' or 45'</u> (in 40' position) ISO empty containers shall be offered – option 2 - see para. 7.3 Attachment A Sections A para 2.3, 7.3 and Sections B para 7.3	
	2.1 Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections B para 7.3.13	
3	Container stacking height - for at least 6+1 containers of 8'6" high &- at least 5+1 Containers of 9'6" high - Attachment A Sections A para 4.5 and Sections B para 7.3.	
4	Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections A para 7.11 and Sections B para 7.1.13	
5	Two cameras pointing twist locks on spreader - Attachment A, Sections A para 7.12 and Sections B para 7.1.21.	
6	Soft landing function with ultrasonic sensor - Attachment A, Sections A para 7.13.2 and Sections B para 7.1.23	
7	Transmission oil system - Synthetic oil - Attachment A Section A para 8.8 and Sections B para 9.14	
8	Six (6) wheels with <u>radial</u> tyres (Attachment A Section A para 9.1 and Sections B para 14	
9	One (1) spare wheel with <u>diagonal</u> tyre - Attachment A Section A para 9.1 and Sections B para 13.6	
10	One (1) spare wheel with <u>Radial</u> tyre - Attachment A, Section A para 9.1 and Sections B para 14.6	
11	Tyre - Pressure Monitoring System (TPMS) with display inside the cabin - Attachment A Section A para 9.1 and Sections B para 15	

12	Steer axle with reduced stroke steer cylinder for safety operation and reduce tires wear - Attachment A Section A para 9.3 and Sections B para 11.9.	
13	Drive axle - ~4.5 m width - Attachment A Section A para 9.4 and Sections B para 10.9	
14	Start and stop function - Attachment A Section A para 11 and Sections B para 8.22	
15	TELE SERVICE AND MONITORING- Attachment A, Section A para 12.10 and Sections B para 17.9.10	
16	Perspex or polycarbonate with anti-sun reflection- Attachment A Section A para 13.3 and Sections B para 19.10.1.	
17	The windows of the doors shall be tinted and safety (laminated) glass - Attachment A Section A para 13.3 and Sections B para 19.11.2.	
18	Cab Top window Guard - Attachment A Section A para 13.3 and Sections B para 19.10.3.	
19	Cabin protection cage - Attachment A Section A para 13.4 and Sections B para 19.38.	
20	Inching/brake - push button in the joystick (In the hand) - Attachment A, Section A para 13.9.1, 13.9.2 and Sections B para 19.15.	
21	Rear view camera & color monitor - Attachment A, Section A para 13.15 and Sections B para 19.29.	
22	Ultrasonic warning systems - Attachment A, Section A para 13.16 and Sections B para 19.30	
23	Key switch override (by-pass override key switch) - Attachment A Section A para 13.19 and Sections B para 19.39	
24	Public Address System systems - Attachment A, Section A para 13.18 and Sections B para 20	
25	Automatic fire suppression system - Attachment A, Section A para 14 and Sections B para 21	
26	Anti-slipcover on fenders - Attachment A, Section A para 15 and Sections B para 23	
27	One maintenance kit including all filters & belts up to 2,000 w/hr- Attachment A, Section A para 23.2 and Sections B para 24.5	

- 1.3. Options of all existing safety systems, auxiliary features and equipment which are not included in the Technical Specifications delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€)

1.4. **Optional Training**

- 1.4.1. Mechanical technicians' training at Supplier's site, as per section **3.2**, Section C, Attachment A and Section **16.2(i)** to the Agreement:

_____ €.

- 1.4.2. Electricians' training at Supplier's site, as per section **3.2**, Section C, Attachment A and Section **15.2(ii)** to the Agreement: _____ €.

- 1.4.3. Advanced Training at APC's site, as per section **3.3**, Section C, Attachment A and Section **16.3** to the Agreement: _____ €.

2. Euro 1 Form/U.S. certificate of origin: yes / no
3. Schedule of Delivery of the FLT-ECHs (in weeks) as of acceptance of the purchase order, subject to Section **4** to the IFP: _____ weeks (upon which the FLT-ECH shall be ready for transportation at Supplier's facilities in _____) (and up to 26 weeks), plus a period of up to **4 weeks** for the Delivery of the FLT-ECH to the APC's premises, Ashdod Israel.

The Financial Proposal may be rejected if not all breakdown prices are provided as required (except for Sections 1.2 and 1.3 above).

Date: _____

Signature & Stamp: _____



Attachment B2
Financial Proposal Form (Price Breakdown)

Tender for the supply of Empty Container Handling-Fork Lift Truck (FLT-ECH)
Tender No. 3204/TZ/24
Financial Proposal Form for purchase after two years as from the date of signing of the agreement

Proposer's Name: _____

Currency: **Euro***

4. We, the undersigned, hereby offer our Financial Proposal for the supply and delivery of ECH-FLTs as and subject to the Proposal Documents, as follows:

4.1. FLT-ECH

No.	Subject	Price (€)
1	One (1) FLT-ECH in accordance with the Technical Specifications (Attachment A) delivered to Ashdod Port, Israel, in accordance with the terms of the Agreement. **	

* In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

** The quote for **FLT-ECHs** shall include training in accordance with Attachment A, Section C, paragraph 3.

4.2. Optional auxiliary features and equipment in accordance with Attachment A, Sections A & Sections B (which are included in the Technical Specifications as an option) delivered in accordance with the terms of the Agreement

No.	Subject	Price (€)
1	Automatic side-lift Telescopic spreader, 11-ton capacity and vertical automatic twist locks for single ISO empty	

	containers - option 1 Attachment A Sections A para 2.2, 7.2 and Sections B para 7.2	
1.1	Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections B para 7.2.13	
2	Automatic side lift Telescopic spreader, 11-ton capacity for <u>two 20' or two 40'</u> and <u>one 20' or 40' or 45'</u> (in 40' position) ISO empty containers shall be offered – option 2 - see para. 7.3 Attachment A Sections A para 2.3, 7.3 and Sections B para 7.3	
2.1	Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections B para 7.3.13	
3	Container stacking height - for at least 6+1 containers of 8'6" high &- at least 5+1 Containers of 9'6" high - Attachment A Sections A para 4.5 and Sections B para 7.3.	
4	Hydraulic pile slope (HPS) with max degrees and leveling stroke - Attachment A Sections A para 7.11 and Sections B para 7.1.13	
5	Two cameras pointing twist locks on spreader - Attachment A, Sections A para 7.12 and Sections B para 7.1.21.	
6	Soft landing function with ultrasonic sensor - Attachment A, Sections A para 7.13.2 and Sections B para 7.1.23	
7	Transmission oil system - Synthetic oil - Attachment A Section A para 8.8 and Sections B para 9.14	
8	Six (6) wheels with <u>radial</u> tyres (Attachment A Section A para 9.1 and Sections B para 14	
9	One (1) spare wheel with <u>diagonal</u> tyre - Attachment A Section A para 9.1 and Sections B para 13.6	
10	One (1) spare wheel with <u>Radial</u> tyre - Attachment A, Section A para 9.1 and Sections B para 14.6	
11	Tyre - Pressure Monitoring System (TPMS) with display inside the cabin - Attachment A Section A para 9.1 and Sections B para 15	
12	Steer axle with reduced stroke steer cylinder for safety operation and reduce tires wear - Attachment A Section A para 9.3 and Sections B para 11.9.	

13	Drive axle - ~4.5 m width - Attachment A Section A para 9.4 and Sections B para 10.9	
14	Start and stop function - Attachment A Section A para 11 and Sections B para 8.22	
15	TELE SERVICE AND MONITORING- Attachment A, Section A para 12.10 and Sections B para 17.9.10	
16	Perspex or polycarbonate with anti-sun reflection- Attachment A Section A para 13.3 and Sections B para 19.10.1.	
17	The windows of the doors shall be tinted and safety (laminated) glass - Attachment A Section A para 13.3 and Sections B para 19.11.2.	
18	Cab Top window Guard - Attachment A Section A para 13.3 and Sections B para 19.10.3.	
19	Cabin protection cage - Attachment A Section A para 13.4 and Sections B para 19.38.	
20	Inching/brake - push button in the joystick (In the hand) - Attachment A, Section A para 13.9.1, 13.9.2 and Sections B para 19.15.	
21	Rear view camera & color monitor - Attachment A, Section A para 13.15 and Sections B para 19.29.	
22	Ultrasonic warning systems - Attachment A, Section A para 13.16 and Sections B para 19.30	
23	Key switch override (by-pass override key switch) - Attachment A Section A para 13.19 and Sections B para 19.39	
24	<u>Public Address System</u> systems - Attachment A, Section A para 13.18 and Sections B para 20	
25	Automatic fire suppression system - Attachment A, Section A para 14 and Sections B para 21	
26	Anti-slipcover on fenders - Attachment A, Section A para 15 and Sections B para 23	
27	One maintenance kit including all filters & belts up to 2,000 w/hr- Attachment A, Section A para 23.2 and Sections B para 24.5	

4.3. Options of all existing safety systems, auxiliary features and equipment which are not included in the Technical Specifications delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€)

4.4. **Optional Training**

4.4.1. Mechanical technicians' training at Supplier's site, as per section **3.2**, Section C, Attachment A and Section **16.2(i)** to the Agreement:

_____ €.

4.4.2. Electricians' training at Supplier's site, as per section **3.2**, Section C, Attachment A and Section **15.2(ii)** to the Agreement: _____ €.

4.4.3. Advanced Training at APC's site, as per section **3.3**, Section C, Attachment A and Section **16.3** to the Agreement: _____ €.

5. Euro 1 Form/U.S. certificate of origin: yes / no

6. Schedule of Delivery of the FLT-ECHs (in weeks) as of acceptance of the purchase order, subject to Section **4** to the IFP: _____ weeks (upon which the FLT-ECH shall be ready for transportation at Supplier's facilities in _____), (and up to 26 weeks) plus a period of up to **4 weeks** for the Delivery of the FLT-ECH to the APC's premises, Ashdod Israel.

The Financial Proposal may be rejected if not all breakdown prices are provided as required (except for Sections 1.2 and 1.3 above).

Date: _____

Signature & Stamp: _____

