

June 19, 2014

Dear Sirs,

## Announcement No. 4

### Frame Tender for the supply of Original spare parts for TERBERG equipment operated by Ashdod Port Company, such as TERMINAL TRACTORS and other equipment (the "Tender" and/or the "Frame Tender") Tender No. 2486/tz/14

1. Further to the announcement made March 20, 2014 (the "**Original Announcement**"), with respect to the Tender, and further to potential Proposer's requests, APC wish to inform as follows:
  - 1.1. Section 2.2.2. to the IFP- refers to the Proposals validity. Since the Proposal to the Frame Tender does not include any prices whatsoever, the Proposals validity shall remain for six (6) months.
  - 1.2. According to section 4.2.2 to the Framework Agreement, any OTP underlying a PO to an Israeli supplier will be delivered to APC's warehouse at Ashdod Port, Israel ("Destination"). However, according to section 4.2.3 to the Framework Agreement, any OTP underlying a PO to a foreign supplier (outside Israel) will be delivered FCA (nearest port and/ or airport to Supplier facilities) Incoterms ® 2010. The aforementioned shall remain the same.
  - 1.3. APC invites Proposals from Suppliers who maintain all Pre-requisites, as specified in the Tender, whether the proposer is manufacturer, or representative of manufacturers. Each Proposer shall submit its Proposal separately. Accordingly, APC shall sign with the selected proposers on Frame Agreements, as specified in the Tender documents.
  - 1.4. According to our Announcement No. 1 and according to Section 1.4.1 to the IFP, proposer undertakes to supply **Original Spare Parts** for **TERBERG equipment**.
2. All other provisions included in the Original Announcement remain the same.

**Please sign and submit this Announcement within your Technical Proposal to be submitted with respect to the Tender.**

Sincerely,

Ayelet Mandler

Secretary of the Tender Committee

Cc: Members of the Tender Committee

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Date

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Signature and Stamp