

Attachment B Financial Proposal Form (Price Breakdown)

**Tender for the supply of 30 ton / 1,200 mm load center - Fork Lift Trucks (FLT and/or FLTs)
Tender No. 2539/TZ/15**

Proposer's Name: _____

Manufacturer's Name: _____

Currency: **Euro***

1. We, the undersigned, hereby offer our Financial Proposal for the supply and delivery of FLTs as and subject to the Proposal Documents, as follows (**Israeli authorized representative which will sign the Agreement, must fill in the 2 fields of the Price herein in section 1.1. Manufacturers or authorized representative of manufacturers that submits the Proposal on behalf of the Manufacturer, may fill in only one of the fields of the Price herein**):

1.1. FLT:

No.	Subject	Price (€)
a.	One (1) FLT delivered DAP Incoterms 2010 (Ashdod Port, Israel), in accordance with the Technical Specifications (Attachment A) and with the terms of the Agreement.	
b.	One (1) FLT delivered DDP Incoterms 2010 (Ashdod Port, Israel), in accordance with the Technical Specifications (Attachment A) and with the terms of the Agreement.	

* In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

- 1.2 Our Financial Proposal for spare parts is attached hereto as **Attachment B1**
- 1.3 Optional auxiliary features and equipment in accordance with Attachment A, Sections A & B (which are included in the Technical Specifications as an option) delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€) Per unit
1	Steel Coil Pin in accordance with the Technical Specifications - Attachment A, Section A, para. 11.2)	
2	Forward Tilt angle $\geq 7^\circ$ - Attachment A, Section A, para. 2.6.	
3	Engine in side (maintenance) software & accessories in accordance with the Technical Specifications - Attachment A, Section A, para. 3.1.	
4	Additional Engine in accordance with the Technical Specifications (Attachment A, Sections A, paragraph 3.1).	
5	Air Intake turbo cyclone pre cleaner filter - Attachment A, Sections A, paragraph 3.3.	
6	Transmission oil system-Synthetic oil.	
7	Transmission software for maintenance, adjustments and calibration work in accordance with the Technical Specifications - Attachment A, Section A, para. 3.9).	
8	Six (6) Radial tires - Attachment A, Section A, paragraph 4.1.	
9	Protection rings on steering wheel nuts.	
10	One (1) Spare wheel (complete) - Bais tire	
11	One (1) Spare tire - Bais tire	
12	One (1) Spare wheel (complete) - Radial tire	
13	One (1) Spare tire - Radial tire	
14	Electro hydraulic dead engine steering - Attachment A, Sections A, paragraph 4.3.	
15	FLT software for maintenance, adjustments and calibration work - Attachment A, Section A, paragraph 7.	
16	Tele service and monitoring - Attachment A, Section A, paragraph 7	
17	Operator cab with powered sliding system - sliding from the right side to the center position and return back) - Attachment A, Section A, para. 8.1.	
18	Joy stick control - Attachment A, Section A, para. 8.6.9.	
19	TV rear viewer - Attachment A, Section A, para. 8.14.	
20	RAL 1026, traffic yellow or equivalent or equivalent - Attachment A, Section A, paragraph 9.	
21	Central Automatic Lubrication System - Attachment A, Section A, para. 10).	
22	Reverse sensor - Attachment A, Section A, para. 8.16..	

1.4 Optional auxiliary features and equipment (which are not included in the Technical Specifications) delivered in accordance with the terms of the Agreement:

No.	Subject	Price (€)

1.5 **Optional Training:**

1.5.1 Mechanical technicians' training at Supplier's site, as per section **4.2**, Section C, Attachment A and Section **15.2(i)** to the Agreement: _____€.

1.5.2 Electricians' training at Supplier's site, as per section **4.2**, Section C, Attachment A and Section **15.2(ii)** to the Agreement: _____€.

1.5.3 Advanced Training at APC's site, as per section **4.3**, Section C, Attachment A and Section **15.3** to the Agreement: _____€.

2 Euro 1 Form/U.S. certificate of origin: yes / no

3 Schedule of Delivery of the FLT's (in weeks) as of acceptance of the purchase order, subject to Section **4** to the Agreement: _____ weeks (upon which the FLT shall be ready for transportation at Supplier's facilities in _____), plus a period of up to **4 weeks** for the Delivery of the FLT to the APC's premises, Ashdod Israel.

The Financial Proposal may be rejected if not all breakdown prices will be provided as required (except for Sections 1.2 and 1.3 above).

Date: _____

Signature & Stamp: _____