

Wednesday, August 05, 2015

Dear Sirs,

**Announcement No. 4**  
**Tender for the supply of - 30 ton / 1,200 mm load center Fork Lift Trucks (FLT)**  
**(the "Tender")**  
**Tender No. 2539/TZ/15**

1. Further to the announcement made on May 21, 2015 (the "**Original Announcement**"), and the announcements made on June 24, 2015, and on July 4, 2015, with respect to the Tender, Ashdod Port Company ("**APC**") wishes to inform of amendments to the Original Announcement and of the Tender documents, as follows:
  - 1.1. Section 7.6 to Attachment A Section B – Data Sheet – regarding the exhaust emission conforming to US EPA Tier 4f and/or EU Stage IV – shall remain Mandatory.
  - 1.2. With respect to the condition specified in section 1.2 to the Invitation for Proposals form ("IFP"), regarding the signing of the Agreement only by manufacturers, it is hereby clarified that APC will allow authorized representative of manufacturers to sign the Agreement (instead of manufacturers), to the extent such representative was elected in the Tender, subject to the submission of the manufacturer undertaking regarding the provision of Warranty as per section 16 the Agreement by its authorized representative, in the form attached as Attachment G hereto.
  - 1.3. Please be advised that in the event the Proposer is an authorized representative of the manufacturer of the proposed FLTs, the Proposer shall prove compliance by the manufacturer of all pre-requisite set forth in section 1.7 to the IFP.
  - 1.4. Accordingly, the Financial Evaluation as specified in section 3.2.2.2 to the IFP with respect to the Total price **for two (2) FLTs**, shall be evaluated as follows:
    - **70%** - Total price **for two (2) FLTs** delivered DAP Incoterms 2010 (Ashdod Port, Israel), in accordance with the Technical Specifications (Attachment A) and with the terms of the Agreement, and as per section 1.1(a) to the Financial form (Attachment B).All other terms of this section 3.2.2.2 shall remain the same.  
Attached herewith the updated Attachment B.
  - 1.5. Please be advised that section 10 to the Agreement (Terms of Payment) shall be amended, so that subsections 10.3 and 10.4 shall be added, as follows:

"10.3 To the extent that the Supplier is an Israeli authorized representative of the Manufacturer, the Supplier shall issue an invoice dated the day of the Acceptance date of the respective FLT, and denominated in a currency of ILS, according to representative Euro rate, published by the Bank of Israel at the date of the acceptance of the respective FLT."

...

"10.4 To the extent that the Supplier is an Israeli authorized representative of the Manufacturer, the Payment Guaranty and Warranty Guaranty for each FLT may be submitted in the form attached hereto as Appendix H and I, respectively, instead of Appendix A and C to the Agreement, respectively."

It is hereby clarified that Appendixes H and I shall be sent to Proposers during next week.

1.6. Therefore, the last date set for submission of the Proposals is set to Tuesday, September 16, 2015 at 14:00 IL time (the "Last Date").

1. All other provisions included in the Original Announcement remain the same.

**Please sign and submit this Announcement within your Technical Proposal to be submitted with respect to the Tender.**

Sincerely,

Ayelet Mandler

Secretary of the Tender Committee

Cc: Members of the Tender Committee

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Date

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Signature and Stamp