

Tender for the supply of 30 ton / 1,200 mm load center - Fork Lift Trucks ("FLT") (the "Tender")
Tender No. 2539/TZ/15

1. Pursuant to the Government Procurement Agreement (GPA), the Mandatory Tenders Law, 1992 and the Mandatory Tenders Regulations, Ashdod Port Company Ltd. ("APC") hereby invites proposals ("**Proposals**") from **manufacturers** or from authorized representative of **manufacturer** (the "**Proposer(s)**") for the supply of:

Two (2) Fork Lift Trucks 30 ton / 1,200 mm load center Fork Lift Trucks (FLT) (each, an "FLT" and collectively, "FLTs"), plus training, warranty, spare parts and services.

APC may recognize Proposals submitted by non-manufacturers, affiliated to the manufacturer of the equipment subject to the provisions included in section 3 herein below and in accordance with section 1.2 to the IFP.

APC shall have the **option**, at its sole discretion, for a period of three (3) years from the date of APC's execution of the agreement with the selected Proposer, to purchase up to additional **two (2) FLTs** at the same terms of the two (2) FLTs previously purchased.

2. Notwithstanding the above, the price of the FLTs underlying the option purchased by APC as of the second year of the agreement may be increased by up to two (2) percent, per each year, all subject to negotiations conducted with APC.
3. Pre-requisites
Proposals which maintain all conditions as follows will be entitled to participate in this Tender:
 - 3.1. Manufacture of at least **ten (10) FLTs** of at least 20 to 35 ton lifting capacity, **per year**, during the last three (3) years (2012-2014); **and**
 - 3.2. Manufacturer Certified according to **ISO 9001:2000** or **ISO 9001:2008** quality standards **or** corresponding quality standards approved by APC; **and**
 - 3.3. Compliance with all mandatory items specified in Attachment A, Section B;

Regarding compliance with preconditions of section 3.1-3.2, APC may recognize, at the APC Tender Committee's sole discretion, such conditions as fulfilled by Affiliated Companies of the Manufacturer and/or by companies that have been sold to and/or merged into the Manufacturer, insofar as this took place before issue of this Tender, as being fulfilled by the Manufacturer itself. "Affiliated Company" means a company wholly owned by the Manufacturer, or the Manufacturer's parent company, or other affiliated companies of the Manufacturer which are to be approved by APC Tender Committee at its sole discretion and subject to any conditions which the APC Tender Committee shall decide to apply.

4. **Proposals should be submitted not later than Thursday, July 2, 2015 at 14:00 IL Time.** Proposals should be submitted to the Tender Box, at the chamber of the head of Procurement Department, Engineering and Logistic Building, 1st floor, Port of Ashdod.

5. APC is not obligated to accept the most inexpensive proposal or any other proposal. APC reserves the right to reject any or all Proposals and to re-advertise or to cancel the invitation for Proposals process.
6. APC shall be entitled to test and trial the first FLT delivered to it by the selected Manufacturer for a period of up to three (3) months.
7. APC reserves the right to negotiate with selected Proposers.
8. **Review of tender documents**
Proposers who wish to participate in the tender will be able to review and receive the tender documents as follows:
 - 8.1. View in the web site: WWW.ashdodport.co.il ("APC web site")
 - 8.2. At the chamber of the head of Procurement Department, Engineering and Logistic Building, 1st floor, Port of Ashdod, Israel.
From Sunday till Thursday, as of May 21, 2015 from 8:30 until 16:00.
9. Each clarification and / or an amendment and / or an update published in respect to the Tender shall be attached as an inseparable part of the Tender documents.

It is emphasized that, each proposer is obligated to follow any amendment and / or the clarification and / or an update published by APC with respect to the Tender, at APC web site.

In addition, proposer who wishes to receive, directly, any amendment and / or clarification and / or an update as aforesaid, shall fill up the attached form (at APC Web site) and send it to Fax +972-8-8517523 or email: aveletm@ashdodport.co.il