

Financial Proposal Form - Attachment B

Tender for the supply of expert supervision Services with respect to the supply to APC of a Pilot Boat Tender No. 2581/YAM/15

Project: Pilot Boat for the Ashdod Port Company

Proposer's name: _____

Currency: ILS or Euros or US Dollars *

We, the undersigned, hereby offer our Financial Proposal for the supply of the Services as defined in the Agreement, as follows:

- 1.1. Price per Design Appraisal for 1 Pilot Boat, section 1 indicated in the SOW - total fixed price of _____ ILS or Euros or US Dollars.
- 1.2. Price per Working Day (as defined below) – price of _____ ILS or Euros or US Dollars per each Working Day.

Estimated number of Working Days (visits) required: 28. APC does not in any way whatsoever commit to exercise all or any of the Working Days.

With respect to Additional Services ordered by Company, as per section 3.3 to the Agreement, Company shall pay service fees on the basis of actual Working Days performed in accordance with the rates indicated herein, subject to Company's approval of the Working Days reported by the Contractor. Contractor shall submit to Company monthly invoices for the Additional Services performed. Estimated number of Working Days for Additional Services: 5 days.

"**Working Day**" – shall mean a visit for inspection purposes to a site in which the Boat or any part thereof are manufactured, assembled or tested, of not less than 8 working hours (not including travel time).

Except for the Design Appraisal all other Services and stages indicated in the SOW shall be charged on the basis of actual performed Working Days.

Remarks:

- * In the event the prices in a Proposal shall be denominated in a currency other than Euro, those prices shall be converted by APC to Euro, according to representative rate published by the Bank of Israel at the last date set for submission of Proposals as specified in the IFP.

The prices will not be subject to any change, *inter alia*, due to fluctuation of any sort.

The Financial Proposal may be rejected if not all breakdown prices will be provided as required.

Date

Signature and Stamp